



# DAR Convention & Trade Show

## Sept. 25, 2019

### Schedule of Classes

Time	Room	Instructor	Module	Class Title
8:30 - 11:30 a.m.	Diamond #1	Nancy Law	1	Agency & Fair Housing
8:30 - 11:30 a.m.	Silver Lake	Bruce Plummer	3	Real Estate Documents
8:30 - 11:30 a.m.	Delaware	Andy Taylor	5	Legislative Updates
8:30 a.m. - 12:30 p.m.	Festival A	Harry Wooding	7	Real Estate Negotiation Expert Certification Course (RENE) (Day 2 of 2)
9:00 a.m. - Noon	Ballroom A	Craig Grant	4	Cybersecurity: Protecting Your Business and Clients from Digital Threats
9:00 a.m. - Noon	Kent	Bill Salamone	7	DSHA – First-Time Homebuyer Programs
9:30 a.m. - 12:30 p.m.	Diamond #2	Roz Williams	2	Not Your Mother's Ethics Class
9:30 a.m. - 12:30 p.m.	Diamond #3	Stephen Marcus	6	Practice with Professionalism
12:30 - 3:30 p.m.	Diamond #1	Meaghan Hudson	1	Agency & Fair Housing
12:30 - 3:30 p.m.	Silver Lake	Brittany Haywood	5	DNREC - Wetlands and Flood Planning
12:30 - 3:30 p.m.	Delaware	Elisa Morris	7	What's New in 2019?
1:00 - 4:00 p.m.	Ballroom A	Bill Ward	3	Bigger, Better, Faster, More! Changes to Real Estate Documents!
1:30 - 4:30 p.m.	Festival A	Harry Wooding	6	Real Estate Negotiation Expert Certification Course (RENE)
1:30 - 4:30 p.m.	Diamond #2	Barbara Brodoway	2	Book'em, Danno: Ethics and Licensing Complaints
<del>1:30 - 4:30 p.m.</del>	<del>Diamond #3</del>	<del>Craig Grant</del>	4	<del>The Real Estate Broker's Ultimate Technology Toolkit</del> <b>CLOSED</b>
6:30 - 9:30 p.m.	Kent	Michael Morton	5	Being A Prepared Tenant in Delaware
6:30 - 9:30 p.m.	Silver Lake	Barbara Brodoway	6	Real Estate Jeopardy: Real Estate Practices
6:30 - 9:30 p.m.	Delaware	Walt Taraila	7	Safety for Real Estate Professionals