

# Delaware Association of REALTORS® 2018 Convention Registration Form



October 4, 2018  
Dover Downs, Dover, DE

Return this form with payment to:  
Delaware Association of REALTORS®  
134 E. Water Street, Dover, DE 19901  
or fax to 302-734-1341

or

Sign up online via Member Login at [www.DelawareRealtor.com](http://www.DelawareRealtor.com)

REGISTRATION IS **FREE** TO ALL ELIGIBLE DELAWARE ASSOCIATION OF REALTORS **MEMBERS** WHO PREREGISTER BEFORE 9/23/2018. REGISTRATION MAY END WHEN CLASSES ARE FULL. YOU MUST BE REGISTERED FOR TWO (2) OR MORE CLASSES TO RECEIVE A LUNCH TICKET.

- I am an eligible primary member of the following association:  SCAOR  KCAR  NCCBOR  
 I am not an eligible primary member and will pay a \$99 registration fee (payment information below).

*Eligible members are current members of KCAR, NCCBOR, or SCAOR and have paid state association dues to DAR as of March 1, 2018 (3/1/18). An eligible member does not include MLS-only members. If there is a question about the status of your membership, please contact DAR's Member Service Dept. at 302-734-4444. If you did not cancel your registration prior to September 23, 2018, there will be a cancellation/no-show fee of \$75.*

**NO CHARGE TO MEMBERS WHO REGISTER BY SEPTEMBER 23, 2018.  
AFTER SEPTEMBER 23, 2018, A \$75 LATE REGISTRATION FEE WILL APPLY**

## One registrant per form – Please PRINT

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Preferred Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone #: (\_\_\_\_) \_\_\_\_\_

Email: \_\_\_\_\_

I hold the following designations: \_\_\_\_\_

My NRDS Number is \_\_\_\_\_. Your NRDS number is located on your REALTOR® Magazine label and membership card.

My Real Estate License # is \_\_\_\_\_. Your Real Estate License Number is issued by the State of Delaware. It is an 8-digit number following an R and can be located at [www.dpr.delaware.gov](http://www.dpr.delaware.gov) and clicking on Verify License on the left side of the page.

## PAYMENT

- Check One:  I am a DAR member and am registering prior to 9/23/2018 – no charge applies  
 Check enclosed (payable to: Delaware Association of Realtors)  
 MasterCard  Visa  Discover  AMEX

Name on Card: \_\_\_\_\_

Credit Card No: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

CVV2#: \_\_\_\_\_ Signature: \_\_\_\_\_

**Delaware Association of REALTORS®  
2018 Convention Registration Form**

Dover Downs Hotel & Casino, Dover, DE

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DAR, 134 East Water Street, Dover, DE 19901  
or fax credit card information to (302) 734-1341. For questions, call 800-305-4445.**

**EDUCATION PREREGISTRATION FORM  
(CLASS SIZE IS LIMITED — FIRST COME, FIRST SERVED)**

Name: \_\_\_\_\_ NRDS ID: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Morning Track (PLEASE CHECK ONLY ONE)**

**8:30 – 11:30 a.m. – Chesapeake, Silver Lake, Delaware Rooms**

~~FULL~~ Module 1 – Agency & Fair Housing (*William Ward*)

Module 4 – Supervision Disclosure Review and Update (*Walter Taraila*)

~~FULL~~ Module 5 – Legislative Issues (*Andy Taylor*)

**9:00 a.m. – 12:00 p.m. – Ballroom A, Kent Room**

Module 3 – Family Feud: First-Time Homebuyers: Guiding a Buyer into a First Home  
(*Barbara Brodoway*)

Module 7: Five Stellar Steps to Create the Exceptional Seller Experience  
(*Andrea Selvaggio*)

**9:30 a.m. – 12:30 p.m. – Diamond Room #1, #2 (through casino to elevators/4<sup>th</sup> floor)**

Module 2 – Professional Standards (*Shirley Kalvinsky*)

Module 7 – zipForm Fundamentals - Master Your Free zipForm Member Benefit  
(*Laura Clark Prasad – zipForms*)

None – I am not taking a class in the morning.

**Afternoon Track (PLEASE CHECK ONLY ONE)**

**12:30 – 3:30 p.m. – Chesapeake, Silver Lake, Delaware Rooms**

Module 1 – Agency & Fair Housing (*Meghan Hudson*)

Module 3 – Real Estate Documents (*Bruce Plummer*)

Module 5 – New Disclosure Forms – What You Need to Know (*Nancy Law*)

**1:00 – 4:00 p.m. – Ballroom A, Kent Room**

Module 4 – Real Estate “Jeopardy” – Office Management (*William Ward*)

Module 7 – Understanding Older Homes & Their Peculiarities (*John Kerrigan*)

**1:30 – 4:30 p.m. – Diamond Room #1, #2 (through casino to elevators/4<sup>th</sup> floor):**

~~FULL~~ Module 2 – Ethics – Current Issues (*Roz Williams*)

Module 6 – What Every Agent Should Know –  
Pricing Property, Rental and Property Management (*Harry Wooding*)

None – I am not taking a class in the afternoon.

**Evening Track (CHECK ONLY ONE)**

**6:30 – 9:30 p.m. – Chesapeake, Silver Lake, Delaware, Kent Rooms**

~~FULL~~ ~~Module 5 – Real Estate “Jeopardy” – Legislative Issues (Barbara Brodoway)~~

**Module 6 – Introduction to Commercial Real Estate (Bill Lucks)**

**Module 7 – DSHA – Home Buyer Purchase Programs (Bill Salamone)**

**Module 7 – Safety Course for the Real Estate Professional (Walt Taraila)**

**None – I am not taking a class in the evening.**

**IMPORTANT NOTES & HELPFUL TIPS:**

- **For registrants taking classes in the Diamond Room(s): Please allow for time between classes to travel to get your lunch. It is the farthest classroom from Ballroom B where lunch is provided. A map to the Diamond Rooms on the 4<sup>th</sup> Floor is included in your convention bag.**
- **“No shows” will be charged a \$75 fee. If you register for the conference and then find you will not be able to attend, you can avoid the fee by sending an email to [lisa@delawarerealtor.com](mailto:lisa@delawarerealtor.com) no later than September 23, 2018.**
- **You should receive a confirmation for your registration within five (5) business days. If you do not receive your confirmation, please email [lisa@delawarerealtor.com](mailto:lisa@delawarerealtor.com) to receive your confirmation.**